



## **Scott Smith**

### **Biscuits & Bath**

Scott Smith is the co-owner and CEO of Biscuits & Bath, the leading provider of dog care services to New York's dogs and their parents. Biscuits & Bath offers a wide variety of services including daycare, overnight care, dog walking, grooming, training and adoptions. Scott is responsible for setting the strategic direction and managing the operations and growth of Biscuits & Bath. His objective is to grow Biscuits & Bath from a small New York City business with three locations into a national franchise with multiple locations in areas with high dog concentrations.

Scott came serendipitously to Biscuits & Bath via a career in finance and management consulting. Prior to joining Biscuits & Bath, Scott was a consultant for McKinsey & Company in New York, a strategic management consulting firm that serves large multi-national companies which face complex strategic questions. Scott primarily served companies in the media and consumer industries in the areas of sales & marketing, strategy and operational excellence.

Prior to working at McKinsey, Scott worked on Wall Street for JP Morgan in the investment banking group. Scott first joined the Mergers & Acquisitions department where he helped large companies in a variety of industries with complex financial issues including mergers, divestitures and equity carve-outs. After working in M&A, Scott worked in the Equity Capital Markets group, helping companies executing Initial Public Offerings and Secondary issues. At the time, this was the fastest growing ECM group on Wall Street.

Scott holds an MBA from the J.L. Kellogg School of Management at Northwestern University with concentrations in Finance, Decision Sciences and Organizational Behavior, and a BA in Economics and Mathematics Magna Cum Laude from Vanderbilt University. At Vanderbilt, Scott was elected and served as Student Body President, and was the only person to hold this position in his junior year.

Additionally, Scott currently serves on two advisory boards in the non-profit arena. He is a member of the Advisory Board of the Yale Center for Faith and Culture at the Yale Divinity School. The YCFC sponsors programs dedicated to understanding and revitalizing the ways in which religious commitments interact with culture and shape people's lives. He is also member of the Community Relations Committee of the Board of the New York Blood Center, the nation's largest non-profit, community-based, independent blood center responsible for the majority of blood and related products to New York City hospitals.